

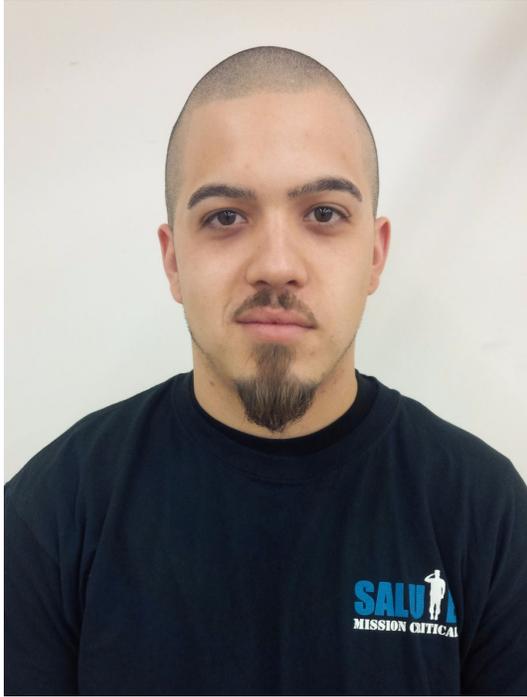


Military Precision

For Mission Critical Projects

THE COLONEL'S CORNER

In the course of a military career, you “PCS” many times. PCS, or Permanent Change of Station, turns into a verb when used as an acronym among GIs. PCSing means saying goodbye to friends you have made, taking on new challenges somewhere else and gaining more friends in your new location. No matter how many times this happens, you always share a bond that is often and justifiably described as family. Sometimes you are lucky enough to cross paths down the road and pick up where you left off, because those relationships (like family), are forever. Whether you are deployed to a new location or you leave the military, you miss your brothers and sisters in arms. Salute has given us a chance to have that feeling again. We are now entering a stage of our growth where we are saying goodbye to more of our team as they PCS into new careers in the data center industry. I would like to thank our customers for the opportunities they have given our teammates both in project work and to ascend into the industry. While we say farewell to our friends and they embark on new careers, we hope that our paths will cross again but, if not, we are better for having had the chance to work together and will cherish those memories.



FEATURED EMPLOYEE

Joe Garza joined the Salute family in 2013. He was planning to become a mechanic, attended a great school, and even moved to Texas. As often happens in life, things changed. Joe moved back to the Chicago area and was looking for something he could put his heart into and make a career for himself. He started as a laborer and within a year became a Project Manager. Having covered over 2 million square feet of Data Center space, Joe now spends part of his time in Chicago and the other part traveling to lead our teams on projects at client sites. When he's not leading a team, Joe also helps with recruiting, sharing his story and finding new people to join our team. Joe takes everything he gained in the military and at school, applies it to his work with Salute and our clients, he is truly an asset.

NEW AT SALUTE

We will be featured at 7x24 Exchange in June. Jason Okroy, our CEO will be there presenting *Solving the Personnel Shortage*. We look forward to seeing friends, old and new, at the event.

We are excited for Q3 with the official launch of our intern program.